

Sacred Heart Rehabilitation Institute  
 2350 North Lake Drive  
 Milwaukee, WI 53201-0392  
 (414) 298-6700

Type: Rehab  
 Control: Religious Organization  
 Fiscal Year: 07/01/00 to 06/30/01

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group: 1

Selected Utilization Statistics	FY 2001	FY 2001 vs. 2000	
		FY 2000	Ratio
Occupancy Rate (%)			
Rehabilitation and physical medicine	43.7%	48.3%	-
Total hospital	43.7%	48.3%	0.90
Average Census (Patients)			
Rehabilitation and physical medicine	43.7	48.3	-
Total hospital	19.7	21.8	1.04
Average Length of Stay (Days)			
Rehabilitation and physical medicine	11.5	12.3	-
Total hospital	11.5	12.3	0.94
Outpatient Visits			
Non-emergency visits	13,115	13,153	1.00
Emergency visits	0	0	-
Full-time Equivalents (FTEs)			
Administrators	5.0	8.0	0.63
Nurses, licensed	23.9	26.9	0.89
Physical therapists	38.6	46.5	0.83
Occupational therapists	20.1	21.5	0.93
All other personnel	116.5	127.7	0.91
Total FTEs	159.9	176.8	0.90
FTEs per 100 Patient Census (Adjusted)			
Administrators	18.3	25.4	0.72
Nurses, licensed	87.5	85.4	1.02
Physical therapists	141.0	147.7	0.95
Occupational therapists	73.3	68.2	1.08
All other personnel	426.0	405.2	1.05
Total FTEs	584.3	561.2	1.04

**Total Hospital:**

Beds set up and staffed 45  
 Discharges 624  
 Inpatient days 7,181

**Contract with:**

Health maintenance  
 organization (HMO) Yes  
 Preferred Provider  
 organization (PPO) Yes

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**Inpatient Service Area**

<b>Inpatient Service Area</b>	<b>Level of Service*</b>	<b>Beds Set Up and Staffed 06/30/01</b>	<b>Discharges and Transfers**</b>	<b>Patient Days of Care</b>	<b>Occupancy Rate (%)</b>	<b>Average Census (Patients)</b>	<b>Average Length of Stay (Days)</b>
General Medical-Surgical:							
Adult medical-surgical, acute	5	0	0	0	-	-	-
Orthopedic	5	0	0	0	-	-	-
Rehab. and physical medicine	1	45	624	7,181	43.7%	19.7	11.5
Hospice	5	0	0	0	-	-	-
Acute long term care	5	0	0	0	-	-	-
Other acute	5	0	0	0	-	-	-
Pediatric, acute	5	0	0	0	-	-	-
Obstetrics	5	0	0	0	-	-	-
Psychiatric	5	0	0	0	-	-	-
Alcoholism/chemical dependency	5	0	0	0	-	-	-
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	-	-	-
Cardiac intensive care	5	0	0	0	-	-	-
Pediatric intensive care	5	0	0	0	-	-	-
Burn care	5	0	0	0	-	-	-
Mixed intensive care	5	0	0	0	-	-	-
Step-down (special care)	5	0	0	0	-	-	-
Neonatal intensive/intermediate care	5	0	0	0	-	-	-
Other intensive care	5	0	0	0	-	-	-
Subacute care	5	0	0	0	-	-	-
Other inpatient	5	0	0	0	-	-	-

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

<b>Occupation</b>	<b>Number Full-Time</b>	<b>Number Part-Time</b>	<b>Number FTE</b>	<b>Occupation</b>	<b>Number Full-Time</b>	<b>Number Part-Time</b>	<b>Number FTE</b>
Administrators/asst. administrators	5	0	5.0	Radiological services personnel	0	0	0.0
Physicians and dentists	4	0	4.0	Occupational therapists	10	14	17.1
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	3	0	3.0
Registered nurses	10	28	23.9	Physical therapists	24	14	31.8
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	3	8	6.8
Licensed practical nurses	0	1	0.1	Recreational therapists	1	4	2.7
Ancillary nursing personnel	10	8	14.4	Psychologists	2	1	2.7
Physician assistants	0	0	0.0	Social workers	2	2	3.2
Nurse Practitioners	0	0	0.0	All other health professionals	15	20	24.3
Medical records personnel	2	1	2.5	All other personnel	16	5	18.6
Pharmacy personnel	0	0	0.0				
Clinical laboratory personnel	0	0	0.0	TOTAL	107	106	159.9

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<u>Income Statement</u>		<u>Assets</u>		<u>Liabilities and Fund Balances</u>	
Gross patient revenue	\$15,877,888	Cash and cash equivalents	\$2,424,139	Current liabilities	\$2,206,923
Less deductions	5,491,956	Net Patient receivables	2,939,606	Long-term debt	0
Net patient revenue	10,385,932	Other receivables	33,787	Other liabilities	286,711
Plus other revenue	242,540	Land, bldgs and equip: Net	1,339,112	Subtotal	2,493,634
Total revenue	10,628,472	Other assets	985,951		
Less expenses	12,420,843			Unrestricted fund balance	5,228,961
Nonoperating gains/losses	154,041	<b>Total Assets</b>	<b>\$7,722,595</b>	<b>Total Liabilities &amp; fund balance</b>	<b>\$7,722,595</b>
<b>Net Income</b>	<b>\$-1,638,330</b>			Restricted fund balances	\$0

<u>Selected Financial Statistics</u>		<u>FY 2001 vs. 2000</u>	
	<u>FY 2001</u>	<u>FY 2000</u>	<u>Ratio</u>
Gross Rev as % Total Gross Patient Revenue			
Medicare [ \$6,150,980]	38.7%	28.6%	1.35
Medical Assistance [ \$2,389,034]	15.0%	12.3%	1.23
Commercial [ \$6,994,494]	44.1%	58.2%	0.76
All other [ \$343,380]	2.2%	0.9%	2.49
Deductions as % of Total Gross Patient Revenue			
Medicare [ \$1,582,837]	10.0%	1.7%	5.93
Medical Assistance [ \$1,249,268]	7.9%	6.9%	1.14
Commercial [ \$2,363,985]	14.9%	17.1%	0.87
Charity care [ \$62,251]	0.4%	0.5%	0.86
All other [ \$233,615]	1.5%	0.3%	4.98
Total deductions [ \$5,491,956]	34.6%	26.4%	1.31
Other Revenue and Net Gains or Losses			
Other revenue as % of total revenue	2.3%	2.2%	1.02
Net gains/losses as % of net income	-9.4%	-50.0%	0.19
Expenses as % of Total Expenses			
Salary/fringe benefits [ \$6,023,414]	48.5%	56.6%	0.86
Supplies and services [ \$5,939,189]	47.8%	40.6%	1.18
Capital component [ \$289,029]	2.3%	2.4%	0.98
Bad debt [ \$169,211]	1.4%	0.4%	3.48
Fiscal Statistics			
Operating margin	-16.9%	-6.9%	2.44
Total hospital profit margin	-15.2%	-4.5%	3.37
Return on equity	-31.3%	-8.5%	3.68
Current ratio	2.4	2.1	1.14
Long-term debt to equity ratio	0.0	0.0	-
Days in net patient accounts receivable	103.3	58.2	1.77
Average payment period	65.4	62.7	1.04
Equity financing	67.7%	73.7%	0.92
Times interest earned	-	-	-
Total asset turnover	1.4	1.4	1.01
Average age of plant: years	13.2	10.0	1.32
Increase (decrease) total net patient rev	-24.8%	-10.2%	2.43
Output gross rev (% of total gross pt. rev)	28.1%	30.9%	0.91
Net Revenue Statistics			
Inpatient net revenue per discharge	\$12,579	\$13,979	0.90
Inpatient net revenue per day	\$1,093	\$1,122	0.97
Outpatient net rev per visit	\$193	\$263	0.73